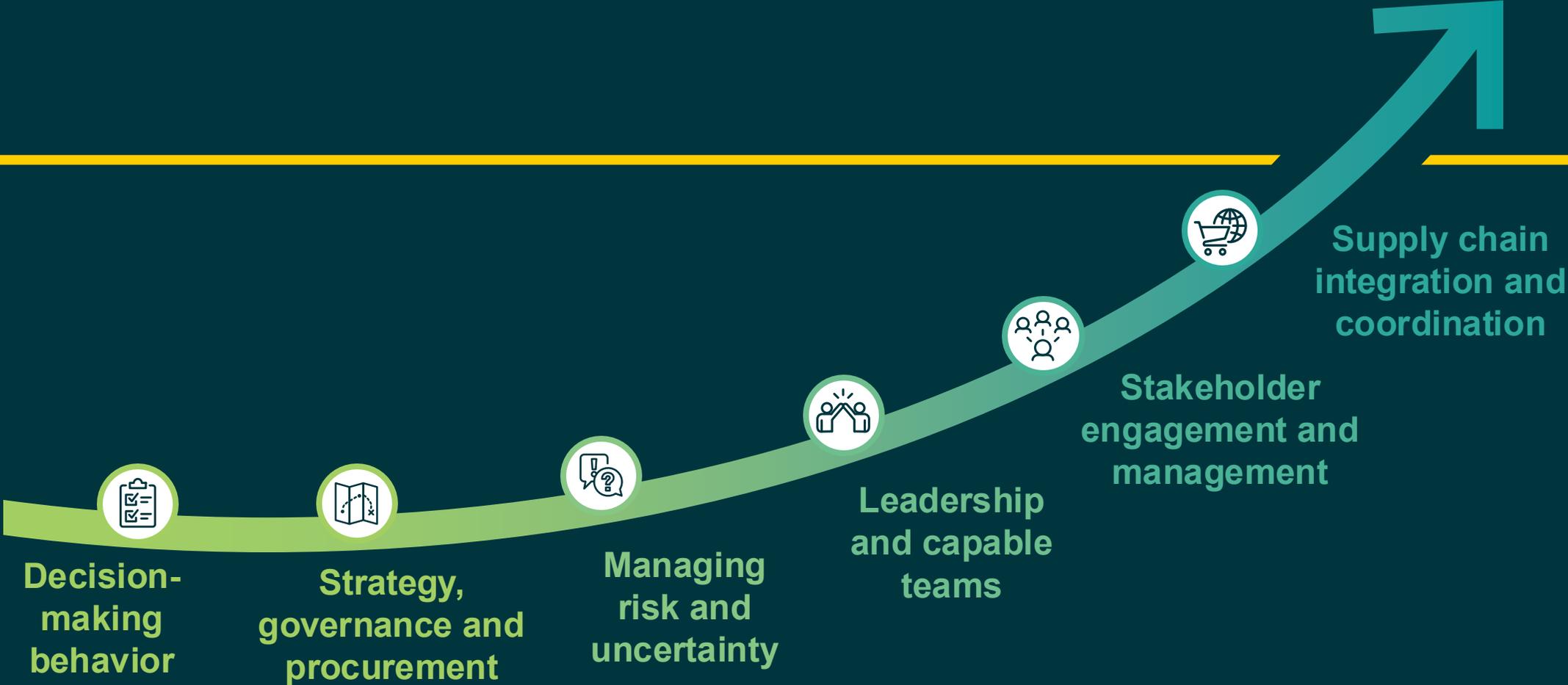


INNOVATION FOR Delivery Transportation Infrastructure

April 7, 2025

Drivers of Program Success

Address these drivers early to deliver great outcomes and lasting legacies for an agency and the communities impacted by the project.

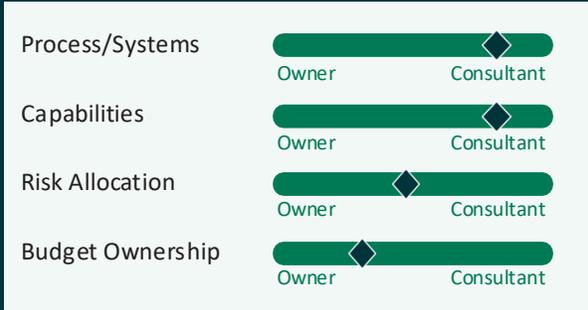
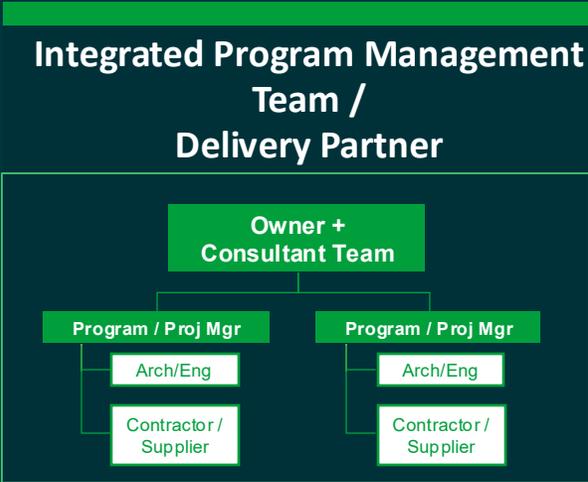
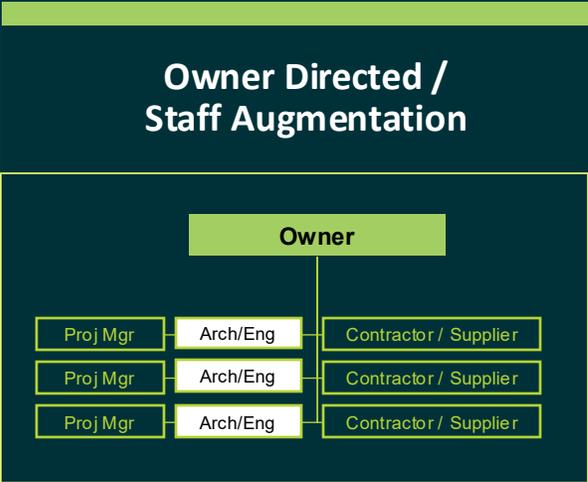


Program Manager Partnership Models

Owner Led **Consultant Led**

Higher Owner Risk
 Owner Processes / Systems Owner
 Capability / Experience

Higher Consultant Risk
 Consultant Processes / Systems Consultant
 Capability / Experience



Key Differences: Delivery Partner vs Other Delivery Models

PROCUREMENT

PMCM

- Typically a one- or two-step process for PMCM services
 - RFQ
 - RFP
- Often includes a standard short-list interview approach
- Engaged throughout consultancy contracts
 - Lump sum
 - T&M

Delivery Partner

- Several step procurement for DP services
 - RFI
 - RFQ
 - RFP
- Interview and Collaborative Behavioral Assessment
- Engaged under PSA or collaborative contract
 - Open book
 - Cost plus payment

EXECUTION

PMCM

- Focused Managing
 - Consultants
 - Contractors
 - Project execution
- Tech expertise
 - Design
 - Procurement
 - CM
 - Contract administration
- Ensures compliance with requirement and Cost control

Delivery Partner

- Extension of staff often in leadership positions:
 - Advisory
 - Delivery oversight
 - Governance support
- Shapes procurement and packaging for program
- Manages portfolio of projects
- Typically collocated with agency

AECOM Delivering a
better world